

## **Shikun & Binui Ltd.**

Issuer Comment | December 2015

*This credit rating report is a translation of a report that was written in Hebrew for a debt issued in Israel. The binding version is the one in the origin language.*

### **Contacts:**

Boaz Ben Shitrit – Analyst

[boazb@midroog.co.il](mailto:boazb@midroog.co.il)

Ran Goldstein, Attorney, Accountant - VP, Real Estate Sector

[rang@midroog.co.il](mailto:rang@midroog.co.il)

## Shikun & Binui Ltd.

Series rating (issue)	A1.il	Rating outlook: Stable
-----------------------	-------	------------------------

On November 25, 2015, Shikun & Binui Ltd. (hereinafter: "Shikun & Binui" or "the Company") reported that its partner in the "Ashalim" project, Abengoa, had announced its intention to seek a stay of proceedings under Spanish law. Abengoa indirectly holds 50% of the shares of the project's concessionaire, construction contractor and operation and maintenance contractor (with the Company holding the remaining shares).

Shikun & Binui and Abengoa have provided various guarantees to secure the obligations of the aforementioned entities in relation to the project and to banks which provide financing for the project construction. The initiation of insolvency proceedings by Abengoa could result in breach of various agreements in the project and impact its ability to guarantee its share of the project. We note that currently, there is significant uncertainty with regard to the potential impact of the foregoing on the Company. As reported to Midroog, as of today, the full amount of equity has been injected into the project company, using closed financing, and on-site construction work has commenced. Note that Abengoa may continue its operations. In a scenario where Abengoa would cease its operations, the Company has several alternative actions it may take, such as finding an alternative partner that is a construction contractor knowledgeable in the thermo-solar field.

Given that the Company and its partner have injected the full amount of equity for the project, including through closed project financing, and considering the possible alternatives for continuing the project, the rating of the Company series is currently unchanged. Midroog will continue to monitor developments in this project, and it will review the rating in the event of any change in circumstances which would affect the rating considerations.

2

### About the Company

Shikun & Binui Group operates in Israel and overseas in the real estate, infrastructure and environment sectors. Shikun & Binui, directly and through entities controlled by it, operates in Israel and overseas in five major operating segments: infrastructure and construction, real estate, concessions, energy and water. The Company is controlled by the Arison Group, which owns 47% of Company shares.

### Major operations include:

- **Road and infrastructure construction work in Israel and major construction projects** in Israel (by Shikun & Binui – Solel Boneh – Infrastructure Ltd.) and overseas (by Shikun & Binui SBI Ltd. and investees thereof, mostly operating in Africa).

- **Real estate development, construction and sale of real estate and income-producing properties** in Israel and overseas, mostly for residential use and some – for non-residential use. Operations in this area are carried out in Israel mainly by Shikun & Binui Real Estate Ltd. In addition, such operations are carried out overseas by Shikun & Binui Real Estate Development. The Company also holds a 39.19% stake in ADO Group Ltd., a public company.
- **Concessions**, including participation in tenders and construction, financing, design and operation of major national projects, financed by the private sector in lieu of government financing.
- Operations related to renewable energy, in particular energy generation and supply.
- Operations related to water.

#### **Methodology reports:**

---

[Analysis of real estate companies – Methodology report](#) – August 2009.

[Real estate companies – Methodology](#), November 2008.

[Analysis of residential real estate companies – Methodology report](#) – January 2012.

These reports are available on Midroog's website at: [www.midroog.co.il](http://www.midroog.co.il)

Date of most recent rating report: June 2, 2015

Report date: December 3, 2015

## Key financial terminology:

Interest expenses	Financing expenses reported on the income statement.
Cash interest expenses	Financing expenses reported on the income statement, after adjustments for non-cash financing expenses on the cash flow statement.
EBIT	Earnings before interest, tax and non-recurring expenses / gain.
EBITA	EBIT + amortization of intangible assets.
EBITDA	EBIT + depreciation + amortization of intangible assets.
EBITDAR	EBIT + depreciation + amortization of intangible assets + rent + operating lease fee.
Assets	Total company assets on balance sheet.
Financial debt	Short-term debt + current maturities of long-term loans + long-term debt + liabilities with respect to operating lease.
Net financial debt	Financial debt – cash and cash equivalents – short-term investments.
Capitalization (CAP)	Debt + total shareholder equity on balance sheet (including non-controlling interest) + long-term deferred taxes on balance sheet.
Capital Expenditure (CapEx)	Gross investment in equipment, machinery and intangible assets.
Funds from operation (FFO)*	Operating cash flow before changes in working capital and before changes in other asset and liability items.
Cash flow from operations (CFO)*	Operating cash flow according to consolidated cash flow statements.
Retained cash flow (RCF)*	FFO less dividends paid to shareholders.
Free cash flow (FCF)*	CFO – CapEx – dividends.

\* Note that on IFRS financial statements, payment and receipt of interest, tax and dividends received from investees are included in operating cash flow, even if not recorded under operating cash flow.

### Local Long-Term Rating Scale

<b>Aaa.il</b>	<b>Issuers or issues rated Aaa.il demonstrate, in Midroog's judgment, the strongest creditworthiness relative to other domestic issuers.</b>
<b>Aa.il</b>	<b>Issuers or issues rated Aa.il demonstrate, in Midroog's judgment, very strong creditworthiness relative to other domestic issuers.</b>
<b>A.il</b>	<b>Issuers or issues rated A.il demonstrate, in Midroog's judgment, above-average creditworthiness relative to other domestic issuers.</b>
<b>Baa.il</b>	<b>Issuers or issues rated Baa.il demonstrate, in Midroog's judgment, average creditworthiness relative to other domestic issuers and may possess certain speculative characteristics.</b>
<b>Ba.il</b>	<b>Issuers or issues rated Ba.il demonstrate, in Midroog's judgment, below-average creditworthiness relative to other domestic issuers and may possess speculative characteristics.</b>
<b>B.il</b>	<b>Issuers or issues rated B.il demonstrate, in Midroog's judgment, weak creditworthiness relative to other domestic issuers and possess speculative characteristics.</b>
<b>Caa.il</b>	<b>Issuers or issues rated Caa.il demonstrate, in Midroog's judgment, very weak creditworthiness relative to other domestic issuers and possess very significant speculative characteristics.</b>
<b>Ca.il</b>	<b>Issuers or issues rated Ca.il demonstrate, in Midroog's judgment, extremely weak creditworthiness and are very near default, with some prospect for recovery of principal or interest.</b>
<b>C.il</b>	<b>Issuers or issues rated C.il demonstrate, in Midroog's judgment, the weakest creditworthiness and are typically in default, with little prospect for recovery of principal or interest.</b>

**Note:** Midroog appends numerical modifiers 1, 2, and 3 to each rating category from Aa.il to Caa.il. The modifier 1 indicates that the bond ranks in the higher end of its rating category, which is denoted by letters; the modifier 2 indicates that it ranks in the middle of its rating category, and the modifier 3 indicates that the bond ranks in the lower end of its rating category, which is denoted by letters.

Moreover, the indication "hyb" would be added to any rating of hybrid instruments issued by banks and insurers. In conformity with terms and conditions thereof, hybrid instruments allow for non-payment of dividend, principal or interest payments which may result in debt becoming impaired<sup>1</sup>. In case of such non-payment, hybrid instruments may be subject to principal write-off according to the terms and conditions thereof. The long-term rating with the "hyb" indication reflects the relative credit risk of such obligations.

<sup>1</sup> For definition of impaired debt, please refer to "Rating Scales and Definitions" on the Midroog website.

Copyright © All rights reserved to Midroog Ltd. (hereinafter: "Midroog").

This document, including this paragraph, is copyrighted by Midroog, and it is protected by copyright and by intellectual property law. This document may not be copied, photocopied, modified, distributed, duplicated, translated or displayed for any purpose whatsoever, commercial or otherwise, without prior written consent from Midroog.

**Caveat regarding the limitations of the rating and the risks of relying on a rating, and caveat regarding limitations relating to the activity of Midroog and the information appearing on its website.**

Ratings and/or publications by Midroog are subjective opinions about future relative credit risks of entities relative to their credit obligations, debts and/or debt-like financial instruments that are correct as of the date of their publication (and as long as Midroog has not changed or withdrawn the rating). Midroog's publications may include assessments based on quantitative models of credit risks, as well as accompanying opinions that served it in the rating process. Ratings and publications by Midroog do not constitute a statement as to the accuracy of the facts at the time of the publication or at all. Midroog uses rating scales to issue relative assessments of credit risks and/or entities and/or financial instruments according to definitions detailed in the scale itself. The choice of a symbol to reflect credit risk reflects solely a relative assessment of that risk. Midroog defines credit risk as the risk that an entity may fail to meet its contractual financial obligations on maturity, as well as any estimated financial loss in the event of default. Midroog's ratings do not address any other risk, such as risks relating to liquidity, market value, change in interest rates, volatility in prices or any other factor that affects the capital market.

The ratings and/or publications issued by Midroog do not constitute a recommendation to buy, hold, and/or sell bonds and/or other financial instruments and/or make any other investment and/or abstain from any of these actions.

The ratings and/or publications issued by Midroog also do not constitute investment advice or financial advice, nor do they address the appropriateness of a particular investment for a specific investor, or constitute a recommendation for an investment of any kind relying on the rating. Midroog issues ratings on the assumption that anybody making use of information provided by it and of the ratings, and any investor, will exercise due caution and perform all the appropriate examinations required, himself and/or through authorized professionals, in order to personally assess the merit of any investment in a financial asset he is thinking of buying, holding or selling. Every investor should obtain professional advice regarding his investments, the applicable law and/or any other professional issue. Any rating or other opinion that Midroog issues should be considered as just one component in any investment decision by the user of information contained in this document or by anybody on his behalf, and accordingly, any user of information contained in Midroog ratings and/or publications and/or in this document must study and assess the merit of an investment by him with respect to any issuer, guarantor, bond or other financial instrument he intends to hold, buy or sell. "Investor" – an investor in a financial instrument that has been rated, or in a financial instrument of a rated corporation.

All the information contained in Midroog ratings and/or publications, and on which it relied ("the information") was provided to Midroog by sources that it considers reliable, and inter alia the rated entity. Midroog is not responsible for the accuracy of the information and presents it as provided by those sources. Midroog takes all reasonable measures, to the best of its understanding, to ensure that the information is of adequate quality and scope and is obtained from sources Midroog considers to be reliable, including reliance on information received from independent third parties, if and when appropriate. However, Midroog does not carry out audits and cannot therefore verify or validate the information.

General reviews published by Midroog are not intended for evaluating a particular investment but to provide general information and/or data which in Midroog's possession, subject to the limitations cited above regarding the information used for their preparation. The contents of these reviews do not represent the methodology by which Midroog works. Midroog may deviate from what is stated in a general review and change its position regarding its contents at any time. The contents of a review may not be considered, treated or relied upon as an opinion or advice of any kind. A general review does not form part of Midroog's professional methodology; it reflects the personal opinion of the author of the document and does not necessarily reflect Midroog's opinion.

Subject to any law, Midroog, its directors, officers and employees and/or anybody involved on its behalf in the rating shall not be liable at law to any person and/or entity for any financial or other damage and/or loss, whether direct, indirect, special, consequential or related, incurred in any way or in connection with

the information or the rating or the rating process, including due to not issuing a rating, even if they or anyone on their behalf were advised in advance of the possibility of such damage or a loss, including but not only in respect of: (a) any loss of profit, including due to loss of other investment opportunities; (b) any loss or damage incurred as a result of holding, acquisition and/or selling of a financial instrument, whether or not it was the subject of a particular credit rating issued by Midroog; (c) any loss or damage incurred, inter alia and not exclusively, as a result of or in connection with negligence (excluding fraud, a malicious act or any act for which the law does not permit exemption from liability) by directors, officers, employees and/or anybody acting on Midroog's behalf, whether informed or not and whether by act or omission.

Midroog hereby declares that most of the issuers of financial instruments that it rates, or entities for whose issue a rating was conducted, undertook to pay Midroog for the rating prior to the rating process. Midroog maintains policies and procedures with respect to the independence of the rating and the rating process.

Midroog is a subsidiary of Moody's ("Moody's"), which owns 51% of Midroog's shares. However, Midroog's rating processes are independent and separate from those of Moody's and are not subject to approval by Moody's. Midroog has its own policies and procedures and its rating committee is independent in its discretion and decisions.

A rating issued by Midroog may change as a result of changes in the information on which it was based and/or as a result of new information and/or for any other reason. Updates and/or changes in ratings appear on Midroog's website at <http://www.midroog.co.il>, which also provides additional information on Midroog's procedures and/or the work of its rating committee.